

# Real Estate

After completing courses in Real Estate, a student will be able to:

- Identify and evaluate the legal issues affecting real estate practices;
- Analyze and solve real estate finance and economics problems;
- Apply real estate appraisal principles and procedures.

West Valley College offers all of the required courses that a student needs to take in order to obtain a Salesperson's license. The California Department of Real Estate requires that an individual take three real estate-oriented classes and pass the state Real Estate Salesperson exam before obtaining a renewable Real Estate Salesperson's license. A Salesperson's license is necessary in California for a person to be able to buy or sell real estate on another's behalf. In order to qualify to take the Real Estate Salesperson exam, an individual must take the following classes:

|           |                                  |   |
|-----------|----------------------------------|---|
| RLST 090  | Principles of Real Estate        | 3 |
| RLST 091  | Real Estate Practice             | 3 |
| BUSN 028  | Business Law                     | 3 |
| RLST 092  | Real Estate Economics            | 3 |
| RLST 093A | Legal Aspects of Real Estate     | 3 |
| RLST 094C | Real Estate Appraisal Principles |   |